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**ACADEMIC AND RESEARCH EXPERIENCE**

Johannes Kepler Universität, [www.econ.jku.at](http://www.econ.jku.at)  
University Professor of Economics, 2007 to present.  
Chair, economic theory group (including international economics).

Vienna Institute for International Economic Studies (wiiw), [www.wiiw.ac.at](http://www.wiiw.ac.at)  
Senior research fellow 2007 to present.

Erasmus University Rotterdam, [www.eur.nl/ese](http://www.eur.nl/ese)  
Tinbergen Institute research fellow 1996-2010.  
Professor of Political Economy and International Development, 1996-2007.

World Trade Organization, [www.wto.org](http://www.wto.org)  
Economic counselor (Senior Research Economist) 1993-1996.

U.S. International Trade Commission, [www.usitc.gov](http://www.usitc.gov)  
Director of the Office of Economics 1991-1993.  
Chief of Economic Research Division 1990-1993.  
Research economist, 1987-1990.

U.S. Bureau of Labor Statistics, Washington, D.C. [www.bls.gov](http://www.bls.gov)  
Economist, 1983-1987.

**RESEARCH MANAGEMENT AND EXECUTIVE EXPERIENCE**

ETSG European Trade Study Group, director, 1999 to present. [www.etsg.org](http://www.etsg.org)  
I am co-founder and director of the European Trade Study Group. We organize the annual European conference for trade economists. Since inception, it has grown to an event with several hundred papers on the economics of international trade and multinational enterprises. It is the largest international economics conference, and the World Trade Organization's annual research prize is awarded at ETSG.

EU Framework Projects (FP) managing scientist, 1998 to present.  
Since 1998, I have managed local teams as part of various EU FP-networks, and also coordinated full networks of institutions that provided teams for EU FP-networks. This has involved multi-year research grants focused on a mix of post doc researcher training, primary scientific research, applied policy research, and dissemination of the results of funded research through summer schools, conferences, and workshops. Topics have included economic geography, international development, global trends and climate, trade and investment in services, and the impact of trade and investment agreements.

Institute for International & Development Economics, 1997 to present. [www.i4ide.org](http://www.i4ide.org)  
I have served as the managing director of IIDE since it was founded in 1997. The IIDE provides scholarships and support for academic research, education, and applied policy research related broadly to international trade and development.

Erasmus University Rotterdam, [www.eur.nl/ese/](http://www.eur.nl/ese/)

Professor of Political Economy and International Development, 1996-2007.

Following implementation the standard EU-wide BA-MA-PhD structure for higher education, I was responsible for development and management of a new MSc program in international economics (between 65 and 100 students per year). I also jointly developed the initial MPhil program (with Caspar De Vries) for the Tinbergen Institute. I was research coordinator for international and monetary economics at the Tinbergen Institute Rotterdam, & coordinator (manager) for the International Economics and Business Studies BA/MSc programs. I also served on the Rotterdam School of Management program committee, and chaired the Opleidingscommissie (academic program committee) for the Rotterdam School of Economics.

U.S. International Trade Commission, <http://www.usitc.gov>

Director of the Office of Economics 1991-1993.

Chief of Economic Research Division 1990-1993.

I jointly held the position of Director of Economics and Chief of the Research Division at the USITC. As Director of the Office of Economics, I ran an office of 3 divisions with 45 professional economists. As Chief of Research I ran a division of 15 research economists. General activities included running the overview of assessments of the NAFTA for the U.S. government, the development of computational models used by the U.S. for dumping and subsidy investigations, and medium-term to long-term studies of trade policy and the impact of various GATT/WTO trade agreements. We also produced a range of studies on competitiveness, the impact of European integration on the US economy, and linkages between trade, technical change, and labor markets.

## **POLICY EXPERIENCE**

I have extensive experience as a policy analyst and consultant on trade and investment issues for various international organizations and national governments. This includes work for both the World Bank and the OECD feeding into the G20 Ministerial process. It also includes economic analysis linked to the sustainability impact (social and environmental indicators) of economic integration. I also coordinate a framework contract between CEPR and the European Commission to provide advice and policy studies on trade and investment negotiations and competitiveness issues. For example:

- EU-US: I coordinated the research team for the initial EC assessment of non-tariff barriers affecting trade and investment relations with the US. This has led to joint government talks, and I am again coordinating the on-going quantitative assessment (2008-2009, and 2012-present) for the inter-governmental consultation process.
- EU-Japan: I served on the initial exploratory committee for negotiations, and also ran the quantitative assessment for the joint Japanese government- European Commission study process assessing a possible a trade and investment agreement (2009-2010).
- EU-Canada: I ran the quantitative assessment for the joint Canadian-EU study that launched negotiations for a trade and investment agreement (2008-2009).
- Uruguay Round: I led the quantitative assessments carried out by the GATT during the Uruguay Round for the GATT/WTO Members (1993-1994).
- NAFTA: I led quantitative assessments for the US government, through the USITC, during the NAFTA negotiations (1992-1993).

- Anti-dumping and general US trade policy: As Director of the Office of Economics, this involved policy consultation and discussions on a range of issues linked to trade policy.
- Models: I wrote the in-house partial equilibrium trade policy assessment model used by the EC. I also wrote the GSIM policy simulation model that the World Bank and UNCTAD have implemented in the WITS tariff database system (as a replacement for the UNCTAD SMART model), and the COMPAS set of spreadsheet/analytical models used for trade litigation cases by a number of governments. I wrote the market structure and investment extensions used in many of the GTAP-class of global CGE models. I also serve as the academic representative on the GTAP advisory board, which otherwise includes governments and international organizations (OECD, World Bank, EC, USITC, for example).

## RESEARCH FELLOWSHIPS AND AFFILIATIONS

Centre for Economic Policy Research, Research Fellow, 1994 to present [www.cepr.org](http://www.cepr.org)

European Trade Study Group, director 1997 to present. [www.etsg.org](http://www.etsg.org)

Vienna Institute for International Economic Studies (wiiw) senior research fellow 2007 to present. [www.wiiw.at](http://www.wiiw.at)

Global Trade Analysis Project, board member 1996 to present. [www.gtap.org](http://www.gtap.org)

IIDE, director 1997 to present. [www.i4ide.org](http://www.i4ide.org)

CEPII, Scientific Advisory Board Member, 2008 to present. [www.cepii.fr](http://www.cepii.fr)

University of Adelaide, adjunct professor, 1996 to present. [economics.adelaide.edu.au](http://economics.adelaide.edu.au)

Strathclyde University, Senior Research Fellow, 2003 to present. [www.strath.ac.uk/economics](http://www.strath.ac.uk/economics)

OECD visiting scholar, 2011.

Institut d'Études Politiques de Paris, Visiting Professor, 1999-2007. [www.sciencespo.fr/en](http://www.sciencespo.fr/en)

Trinity College Dublin, IIS Visiting Fellow, 2005. [www.tcd.ie/iis/](http://www.tcd.ie/iis/)

Tinbergen Institute, Research Fellow, 1997-2010.

World Bank Institute, Lecturer 1998-2001, 2007, 2008.

University of Capetown, Lecturer 2000, 2004.

Institute for Advanced Studies (Vienna), lecturer, 2007, 2008.

The George Washington University, adjunct lecturer of economics, 1991 to 1993.

University of Maryland, College Park MD, Adjunct lecturer of economics, 1988-1990.

## EDUCATION

Ph.D., Economics, University of Maryland (College Park, MD)

M.A., Economics, University of Virginia (Charlottesville, VA)

B.A., Economics, University of Virginia (Charlottesville, VA)

B.A., History, University of Virginia (Charlottesville, VA)

## PERSONAL DETAILS

Citizenship: US and Austria (dual)

Single (3 children, all grown).

## RESEARCH GRANTS

“Impact Quantification of Global Changes –Global-IQ,” a European Commission ITN (Marie-Curie) program grant under the 7th Research Framework, 2011-2014, grant number 266992 – I coordinate the Vienna (wiiw) node, focused on numerical modeling of demographic, trade, and investment trends and their impact on sustainability indicators (social, environmental).

“Framework contract to provide economic analysis in support of trade negotiations and trade policy issues,” a European Commission framework contract for policy research administered through CEPR, 2011-2014. I am the project/scientific coordinator for the research network run through CEPR.

“Globalization, Investment, and Services Trade,” a European Commission ITN (Marie-Curie) program grant under the 7th Research Framework, 2008-2012 – I coordinate the framework contract, run jointly through the University of Linz and CEPR.

“Services Trade, FDI, and Migration,” World Bank funded research project managed through the CEPR and the Institute for International and Development Economics, 2005-2006.

“Trade, Industrialization and Development,” a European Commission ITN (Marie-Curie) program grant under the 6th Research Framework, program grant, 2002-2006. I ran the Netherlands node of the research network.

“Economic Geography of Europe: Testing, Measurement, and Policy Simulation,” a European Commission ITN (Marie-Curie) program grant under the 5th Research Framework, 2000-2004. I ran the Netherlands node of the research network.

“Climate Change Policy and Global Trade,” a European Commission research and technological development grant, 2000-2002. I ran the Netherlands node of the research network.

“European Trade Study Group: Networking Grant,” awarded by and administered through the European Science Foundation, 1999-2002.

“Assessment of the Usefulness of the GTAP framework for the Policy Analysis from a European Perspective,” European Commission FAIR project, administered by the LEI-DLO, 1998-2000.

## CURRENT RESEARCH INTERESTS

My current research interests include foreign trade and investment policy and the impact on competitiveness and productivity; the economic and social impact of projected climate and demographic changes; econometric foundations for large-scale global models of trade and production; international enforcement of competition policy and the strategic interaction of multinational firms with nation states; labour market interactions with offshoring. My medium-term plans along these lines include applied numerical and computational modelling of foreign trade, investment, and policy indicators, computational modelling of the economic impact of projected climate and population trends, and theoretical modelling of competition policy formation in open economies; and theoretical and empirical analysis of employment and offshoring (in a multi-sector framework).

## RESEARCH RANKINGS

h-index: 45, i10-index: 105, (using scholar.google.com h-index tool, for “Joseph Francois”)

REPEC ranking analysis: <http://ideas.repec.org/e/pfr26.html>

Scholar.google citation data (also used for Publish or Perish):

<http://scholar.google.com/citations?user=7cMgunAAAAAJ&hl=en>

## REFEREEING

American Economic Review  
Asia Pacific Economic Review  
Cambridge University Press  
Canadian Journal of Economics  
The Economic Journal  
Economic Modeling  
Economic Inquiry  
Elsevier-North Holland Press  
European Economic Review  
European Journal of Political Economy  
German Economic Review  
Global Economy Journal  
International Economic Journal  
International Economic Review  
Journal of Agricultural Economics  
Journal of Development Economics  
Journal of Economic Integration  
Journal of International Economics  
Journal of International Trade &  
Economic Development

Journal of Policy Modeling  
Journal of Policy Reform  
Journal of Public Economics  
Journal of the American Agricultural  
Economics Association  
Journal of the European Economic  
Association  
Land Economics  
Oxford University Press  
Quarterly Review of Economics  
and Finance  
Review of International Economics  
Review of Development Economics  
Scandinavian Journal of Economics  
Scottish Journal of Political Economy  
University of Michigan Press  
World Bank Economic Review  
World Economy  
World Trade Review

## EDITORIAL

Associate Editor, Review of Development Economics  
Associate Editor, World Trade Review  
Editorial Board, Empirica  
Editorial Board, Economics e-journal

## **AWARDS AND SELECTED INVITED PRESENTATIONS**

Numerous European Commission research grants, 2000 to present.

Emerald Press Award for Excellence, 2011.

Austrian Champions in European Research (award), FFG (Austrian Research Promotion Agency), 2009.

Global Trade and Financial Architecture Project (Ernesto Zedillo committee) steering committee member 2005-2010.

Top Researcher Award, Erasmus University Rotterdam, 2003,2004,2005,2006, 2007.

Keynote Speaker, Annual Conference on Microdata, Bundesbank, 2012.

Invited Speaker, World Bank conference on Trade in Services, Washington DC, 2012.

Invited Speaker, Trade in information based services, CSI Washington DC, 2012.

Invited Speaker, USITC roundtable on trade policy modeling, Washington DC, 2012.

Invited Speaker, Trade and Investment in Services, Pacific Economic Cooperation Council, Hong Kong, 2011.

Invited Speaker, World Bank conference on Trade in Value Added, Washington DC, 2011.

Invited Speaker, The Economics of Regulation, OECD Paris, 2011.

Invited Lecture, Japan and European regional agreements, ESRI (Tokyo) 2010.

Keynote Speaker, Annual Bari Conference on International Economics, Bari Italy 2010.

Keynote Speaker, Reforming services for inclusive and sustainable development of Asia and the Pacific, ADB research institute (Bali), 2010.

Invited Speaker, 13th Annual Conference on Global Trade Analysis (Penang), 2010.

Keynote Speaker, EU-China Conference on Trade Policy Modeling, Beijing, 2009.

Keynote Speaker, Annual Otago Workshop in International Trade, 2009.

Invited Speaker, Midwest Economic Meetings, International Trade, 2009.

Invited Speaker, 10th Annual Conference on Global Trade Analysis (Purdue), 2007.

Keynote Speaker, CESifo Venice Summer Institute 2005.

Keynote Speaker, Eighth Annual Conference on Global Trade Analysis, Lübeck 2005.

Keynote Speaker, Empirical Trade Analysis Conference: Strengthening Analytical Capabilities to Support Trade Negotiations, Woodrow Wilson Centre for International Scholars, Washington DC, 2004.

Invited Speaker, 7th Annual Conference on Global Trade Analysis, (Washington) 2004.

Invited Speaker, 6th Annual Conference on Global Trade Analysis (the Hague), 2003. Invited Speaker, Methodological Tools for Assessing the Sustainability Impact of EU's Economic Policies, CEPII (Paris), 2002.

Invited Speaker, China and the WTO, World Bank (Beijing) 2000.

Plenary Speaker, European Trade Study Group Annual Conference, Brussels 2001.

Plenary Speaker, European Trade Study Group Annual Conference, Rotterdam 1999.

Invited Speaker, The Next Multilateral Trade Round, CEPII (Paris) 1997.

Invited Speaker, The Economic Effects of the Uruguay Round, Asian Development Bank, Manila June 1993.

Invited Speaker, The Uruguay Round and Developing Countries, World Bank, Washington, May 1993.

## TEACHING EXPERIENCE

### *Current classes*

Exchange Rate Theory (MSc level)  
International Trade Theory (MSc/PhD level)  
International Development (MSc/PhD level)  
Microeconomics (MA level)  
Open Economy Macroeconomics (advanced undergraduate level)  
International Economic Development (MSc/PhD level)  
Doctoral seminar (dissertation seminar)  
Advanced Topics (MA thesis seminar)

### *Other classes*

Business Policy (MBA, European University, Geneva)  
Computational Policy Analysis (PhD level, Tinbergen Institute)  
Development Economics (undergraduate, University of Maryland)  
International Economics (undergraduate, George Washington University)  
International Economic Structure and Development (undergraduate, Erasmus University Rotterdam)  
International Trade and Finance (MBA, University of Maryland)  
Macroeconomics (undergraduate, University of Maryland)  
Managerial Economics (MBA, Rotterdam School of Management)  
Quantitative Policy Analysis (MSc/PhD level, Rotterdam, Univ. of Adelaide and Sciences Po Paris)  
International Trade and Growth Seminar (MSc, Erasmus University Rotterdam) Coordinator:  
International Economic and Business Studies,  
Erasmus University Rotterdam  
Rotterdam School of Management academic program committee.

## **MASTER/DOCTORAL STUDENT SUPERVISION**

### *MSc thesis supervision*

H. J. Boer, "The Asian Currency Crisis: A Currency Crisis Approach," Erasmus University scriptie (MSc thesis), 1998.

M. van Lin, "Non-tariff Trade Barriers in South Korea," Erasmus University scriptie (MSc thesis), 1998.

M. Rutten, "Public Provision of Private Goods, Rationing, and User Charges," Erasmus University scriptie (MSc thesis), 1998.

N. Plasir, "Antidumping Policy: An Instrument of Competition or Protectionism," Erasmus University scriptie (MSc thesis), 1999.

J. Kamphorst, "Trade and Inequality," Erasmus University scriptie (MSc thesis), 2000.

M. Visser, "Public Influence on Private Capital Streams Towards Developing Countries," Erasmus University scriptie (MSc thesis), 2000.

M. Schoch, "Small States: Special Problems? The Position of Small States in the International Economy," Erasmus University scriptie (MSc thesis), 2001.

P. Rijcken, "The EU's GSP: An Analysis of the European Union's Generalized System of Preferences," Erasmus University scriptie (MSc thesis), 2002.

M. van der Velden, "The Spanish Transition: An Economic Perspective," Erasmus University scriptie (MSc thesis), 2002.

D. Looije, "Every Case Has Its Own Face: Child Labor in India," Erasmus University scriptie (MSc thesis), 2003.

M. de Haan, "FDI: Building Prospects for Sub-Saharan Africa," Erasmus University scriptie (MSc thesis), 2003 (joint with T. de Mul).

Y. Ghani, "The New Economic Policy and the Performance of the Indian Economy," Erasmus University scriptie (MSc thesis), 2003.

S. Deij, "Economic Integration within the EMU through Trade: Specialization or Continued Diversification," Erasmus University scriptie (MSc thesis), 2003.

T. de Mul, "FDI: Building Prospects for Sub-Saharan Africa," Erasmus University scriptie (MSc thesis), 2003 (joint with M. de Haan).

S. Nietzsche, "Argentina: The "Tango" Crisis: Where did it all go wrong?" Erasmus University scriptie (MSc thesis), 2003.

I. Rothmann, "Additionality of Heavily Indebted Poor Countries (HIPC) Debt Relief," Erasmus University scriptie (MSc thesis), 2004.



P.B. Schrieken, "Trade, Capital, and Economic Growth: A Theoretical and Empirical Study," Erasmus University scriptie (MSc thesis), 2004.

J.-W. de Paiva Verheijden, "Non-tariff Barriers to Trade in Services within the EU: A Theoretical and Empirical Explanation," Erasmus University scriptie (MSc thesis), 2004.

V.R.A. Tange, "The Network Armada: Modern Theory of MNEs and the Dutch East Indies Company," Erasmus University scriptie (MSc thesis), 2004.

CPS van Duin, "Why do Multinational Enterprises Go Where They Go? Country Determinants of Foreign Direct Investment," Erasmus University scriptie (MSc thesis), 2004.

HD Nguyen, "A Qualitative Analysis on Currency Crises in Emerging Market Economies Using the Three-Generation Crisis Models," Erasmus University scriptie (MSc thesis), 2004.

M. Einwachter, "Foreign Direct Investment in Central and Eastern Europe: Combining Different Perspectives," Erasmus University scriptie (MSc thesis), 2004.

A. Stavast, "Barriers to Upgrading in Global Value Chains," Erasmus University scriptie (MSc thesis), 2004.

R. Toornvliet, "The Preferential Trade Arrangements of Lome: Its Past Performance and Future Significance for the African Developing Countries," Erasmus University scriptie (MSc thesis), 2004.

T. Serviatus, "FDI and Development: an investigation into the effects of M&A and greenfield," Erasmus University scriptie (MSc thesis), 2005.

Remko S. van Eldik, "The Economic Consequences of Terror: The Israel-Palestine Case Study," Erasmus University MSc thesis, 2005.

Erik van der Marel, "European Currency Integration: An Optimum Currency Area approach for trade linkages and business cycles with the CEE-3," Erasmus University MSc thesis 2005.

B. Wijsenbeek, "FDI in South Africa," Erasmus University MSc thesis, 2006.

E. Berden, "European Enlargement An analysis of its effects on EU-15, new EU members, and the ACP countries," Erasmus University MSc thesis 2006.

S.M. van der Esch, "Path Dependency in International Trade: the History of West European Colonization," Erasmus University MSc thesis 2006.

J.F. Daza Hoyos, "Poverty Assessment After a FTA Between Columbia and the USA," Erasmus University MSc thesis 2006.

N. Sauter, "The Impact of Regulatory Reform in Telecommunications Services on growth and Total Factor Productivity in OECD Economies," Erasmus University MSc thesis 2006.

K. Dave, "The Effect of Oil on Growth and Development: the Cases of Nigeria and Norway," Erasmus University MSc thesis 2006.

- P. Hurd, "The Effects of Tied Aid," Erasmus University MSc thesis 2006.
- A. Berndsen, "The Effect of the HIPC Initiative on Aid Flows: additionality and the case of Rwanda," Erasmus University MSc thesis 2006.
- O. Moerer, "Asian Regionalism: a Japanese perspective," Erasmus University MSc thesis 2006.
- B. von Dewall, "The Effectiveness of Microfinance," Erasmus University MS thesis 2006.
- H. Ehrhart, "The effectiveness of IMF-supported stabilization programmes in the 1997 East-Asian crisis," MSc thesis (l'ENS Paris) 2006.
- H. Hekking, "Advantages and disadvantages of an OPEC-free oil trade. Should the WTO make a case against OPEC?" Erasmus University MSc thesis 2006.
- R. Willard, "The effectiveness of the IMF during the Asian crisis: A critical view of the IMF," Erasmus University MSc thesis 2006.
- R. Kroezen, "European trade bloc expansion & Asian economic integration," Erasmus University MSc thesis 2006.
- P. Geiler, "EU Enlargement and Its Impact on German Labor Markets," Erasmus University MSc thesis 2006. (supervised with Maarten Goos)
- V. Hofkamp, "Artificial Scarcity," Erasmus University MSc thesis 2006.
- S.V. Batrakova, "Russia after the EU enlargement: effects of possible Russia-EU and Russia-CIS FTAs," Erasmus University MSc thesis 2007.
- M. Heimes, "China's growing FDI outflows," Erasmus University MSc thesis 2007.
- C. von der Waal, "Microfinance and Poverty," Erasmus University MSc thesis 2007.
- Ir. van Hofwegen, "Trade and FDI in Services," Erasmus University MSc thesis 2007.
- B. Wisniewski, "The determinants of FDI in CEECs," MSc thesis 2007.
- Huo Fei, "The Alignment of China's Exchange Rate," JKU Linz MSc thesis 2009.
- J. van der Laan, "Modeling an Emissions Trading System for the EU," Erasmus University, MSc thesis 2009.
- D. Xiaojing, "The Impact of Trade Liberalization on Wage Inequality in Developing Countries: Some Realities in China," JKU Linz MSc thesis 2010.
- A. Mitter, "Firm level determinants of Austrian FDI in East Asia," JKU Linz MSc thesis 2011.

*Phd/doctoral student supervision*

- L. Vinhas de Souza, Beyond Transition: Essays on the Monetary Integration of the Accession Countries in Eastern Europe, Tinbergen Institute PhD thesis (jointly supervised with Caspar de Vries), 2003.
- G.T. Niels, A Political Economy Assessment of Antidumping Policy in Mexico, Erasmus University PhD thesis, 2004.
- F. Eschenbach, The Impact of Banks and Asset Markets on Economic Growth and Fiscal Stability, Tinbergen Institute PhD thesis, 2004.
- H. Rojas-Romagosa, Essays on Trade and Equity, Tinbergen Institute PhD thesis, 2005.
- M. Manchin, Essays in Economic Integration, Université Catholique de Louvain, 2005.
- M. del Pilar Londoño, Institutional Arrangements that Affect Free Trade Agreements, Erasmus Research Institute of Management, 2006 (co-promoted with H.E. Haralambides).
- A. Balaoing, Essays on Regional Integration, Erasmus University (2006).
- K. Berden, Essays on Trade and Growth, Tinbergen Institute, 2007. (co-promoted with C. van Marrewijk).
- E. Bekkers, Essays on Trade Policy and the Role of the Firm, Tinbergen Institute (2008).
- G. Garita, Financial Market Integration, Erasmus University (2008).
- H. deKruijk, Poverty in the Maldives, Erasmus University, 2011.
- P. Groder, The Futures Market for International Transport Services, JKU Linz, 2011.
- F. Buyinza, Firms and Productivity in Uganda, JKU Linz, 2011.
- E. Christen, Trade and Investment in Services, JKU Linz, completed 2013.
- A-M Vasilace, Gravity and the Cost of Distance, JKU Linz, expected completion 2014.
- O. Pindyuk, Quantifying the Impact of Regional Integration on Trade Costs, JKU Linz, expected 2014.
- Patrick Tomberger, Global carbon accounting and trade, JKU Linz, expected completion 2014.

## **PUBLICATIONS AND WORKING PAPERS**

### *Books*

Francois, J.F., *TRADE POLICY AND THE WORLD ECONOMY*, World Scientific Publishing: Singapore, forthcoming.

Francois, J.F., *GLOBALIZATION, GROWTH, AND SERVICES*, World Scientific Publishing: Singapore, forthcoming.

Francois, J.F. and G. Wignaraja, *PAN-ASIAN INTEGRATION: Linking East and South Asia*, Palgrave Macmillan, 2009, ISBN: 0-230-22178-5.

Francois, J.F. and G. Wignaraja, *NATIONAL STRATEGIES FOR REGIONAL INTEGRATION: South and East Asian Case Studies*, Anthem Press 2009, ISBN-13: 978-184331789.

Francois, J.F., *THE NEXT WTO ROUND: North-South stakes in new market access negotiations*, CIES Adelaide and the Tinbergen Institute, CIES: Adelaide, 2001. ISBN: 0-86396-474-5.

Baldwin, R.E. and J.F. Francois, eds., *Dynamic Issue in Applied Commercial Policy Analysis*, Cambridge University Press, 1999, ISBN: 0-521-64171-3.

Brockmeier, M., J.F. Francois, T.W. Hertel, and P. Michael Schmitz, *Economic Transition and the Greening of Policies*, Wissenschaftsverlag Vauk Kiel AG, 1998, ISBN: 3-8175-0285-0.

Francois, J.F. and K.A. Reinert, eds., *Applied Methods for Trade Policy Analysis: A Handbook*, Cambridge University Press, 1997/98, ISBN:0-521-58997-5.

Francois, J.F. and C.R. Shiells, *Modelling Trade Policy: Applied General Equilibrium Assessments of North American Free Trade*. Cambridge University Press: Cambridge, (1994), coedited, ISBN:0-521-450003-9, reissued 2008.

Francois, J.F., *Trade in Producer Services and the Realization of Returns Due to Specialization*, doctoral dissertation, University of Maryland (1988).

### *Papers under Review*

“Trade and Differential Impacts on Consumer and Producer Prices,” Authors: J. Francois, M. Manchin, and H. Norberg, under journal review.

“Dynamic Factor Price Equalization & International Convergence,” Authors: Joseph Francois and Clint R. Shiells, under journal review.

“Spillovers from multiple regional agreements,” Authors: Authors: J. Francois, M. Manchin, and H. Norberg, under journal review.

“Import Policy and Export Performance,” Authors J. Francois and M. Manchin, under journal review.

“Modes of Delivery in Services,” Authors: E. Christen and J. Francois, under journal review.

“Quality and Import Prices for Intermediates” Authors: Eddy Bekkers, Joseph Francois and Miriam Manchin, under journal review.

“Bilateral Exchange Rates and Jobs,” Authors: Eddy Bekkers, Joseph Francois, under journal review.

“General Equilibrium Estimates of Political Support in the EU,” with Doug Nelson, under journal review.

*Published Papers*

“Large firms and heterogeneity: the structure of trade and industry under oligopoly,” with Eddy Bekkers, European Economic Review, forthcoming.

“Institutions, Infrastructure, and Trade,” with Miriam Manchin, World Development, forthcoming.

“Passthrough of domestic subsidies,” with Seth Kaplan, Tulane University Law Review, forthcoming.

“Import Prices, Income, and Inequality,” Authors: Eddy Bekkers, Joseph Francois and Miriam Manchin, European Economic Review, 2012.

“Market Structure in CGE Models of International Trade,” J. Francois, M. Manchin and W. Martin, in P. Dixon and D. Jorgenson eds., Handbook of Computable General Equilibrium Models, North Holland: Elsevier, 2012/2013.

“Trade and Investment in Services in CGE Models,” E. Christen, J. Francois, and B. Hoekman, in P. Dixon and D. Jorgenson eds., Handbook of Computable General Equilibrium Models, North Holland: Elsevier, 2012/2013.

“Household inequality, social welfare, and trade,” Francois, Joseph & Rojas-Romagosa, Hugo, Journal of Development Economics, Elsevier, vol. 96(2), pages 422-431, November 2011.

“Computable General Equilibrium Models of International Trade,” Joseph Francois and Will Martin, in D. Berhofen et al, eds., Palgrave Handbook of International Trade, pp 571-593, 2011.

“International Trade and Policy in Services” J. Francois and B. Hoekman, Journal of Economic Literature, Volume 48, Number 3, September 2010, pp. 642-692.

“Market Structure and Market Access,” Francois, J. and I. Wooton, The World Economy, Volume 33, Issue 7, pages 873–893, July 2010.

“Ex Ante Assessment of the Welfare Impacts of Trade Reforms with Numerical Models,” Joseph F. Francois, Will Martin, in John Gilbert (ed.) New Developments in Computable General Equilibrium Analysis for Trade Policy (Frontiers of Economics and Globalization, Volume 7), Emerald Group Publishing Limited, pp.379-434, 2010.

- "Trade, Economic Structure and the Great Recession: The Example of Central, Eastern and Southeastern Europe," Joseph F. Francois & Julia Wörz, Focus on European Economic Integration, Oesterreichische Nationalbank (Austrian Central Bank): February (2010): 67-72.
- "China's Experience under the Multi-Fiber Arrangement (MFA) and the Agreement on Textiles and Clothing (ATC): Observations and Comments," in R.C. Feenstra and S-J Wei eds., China's Growing Role in World Trade, University of Chicago Press 2010.
- "Non-Linear Panel Estimation of Import Quotas: the evolution of quota premiums under the ATC," J. Francois and J. Woerz, Journal of International Economics, 2009.
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